

**AK Book-keeping
23 Orton Enterprise Centre,
Bakewell Road,
Orton Southgate,
Peterborough,
PE2 6XU**

28 February 2010

Dear Les,

Thank you very much for all your support to Hothouse Publishing over the last two years.

I would have no hesitation in recommending you to any small to medium size business who is looking for a reliable and supportive book-keeper. Having taken the decision to outsource our finance function we needed to ensure the company appointed could provide a high level of service to both our creditors and debtors, as well as providing management accounts from which we could run the business. In all aspects of credit control and management support AK Book-keeping have been first rate.

In preparation for the successful sale of Hothouse Publishing you also played a pivotal role in preparing the accounts for scrutiny, and then in the successful collection of all outstanding debts. To have a write-off percentage of less than 1% is a testament to the diligence you have approached the debt collection task throughout. Cash flow plays a hugely important role in the success of a small business, and during your tenure you improved cash collection times significantly, reduced bad debt, whilst maintaining good relationships with our clients.

Thank you once again for all your support. If I ever need a book-keeper again, and I am sure I will, then I know where I would turn to for a reliable and cost-effective service.

Yours Faithfully

A handwritten signature in black ink, appearing to be 'Geoff Love', written in a cursive style with a long horizontal stroke extending to the right.

Geoff Love
Managing Director
Hothouse Publishing Ltd.

Tel: 0207 907 6586